

RESPONDENT LISTING BY INDUSTRY

272 companies, listed below, took part in the 2016 survey, creating an unsurpassed tool for setting budgets and strategy. Matched-set companies reporting data for years 2013 to 2015 are in boldface. The top 100 companies in the Fortune 500 are noted with a †. The number following each company's name indicates the number of years that the company has completed the *Giving in Numbers* Survey.

COMMUNICATIONS (n=14)

AOL (4)
 AT&T Inc.† (5)
 Discovery Education (4)
 Google Inc. † (6)
 LinkedIn (1)
 Ogilvy & Mather (10)
 Pearson plc (11)
 Roshan Telecom Development Company of Afghanistan Corp. (1)
 Time Warner Cable (1)
 Time Warner Inc. (15)
 Verizon Communications Inc.† (13)
 Viacom Inc. (2)
 The Walt Disney Company† (11)
 Yahoo! Inc. (1)

CONSUMER DISCRETIONARY (n=32)

AEG (4)
 Amway Global (4)
 Apollo Education Group (5)
 Best Buy Co., Inc.† (10)
 Carlson (14)
 CarMax, Inc. (3)
 Coach, Inc. (1)
 Darden Restaurants, Inc. (6)
 Deloitte Touche Tohmatsu Limited (13)
 eBay Inc. (6)
 Ecolab Inc. (5)
 Ford Motor Company† (2)
 Gap Inc. (12)
 General Motors† (4)
 HARMAN International Industries (3)
 The Home Depot, Inc.† (14)
 Honda North America (5)
 JM Family Enterprises, Inc. (6)
 Johnson Controls, Inc.† (7)
 KPMG LLP (13)
 Macy's, Inc. (10)
 Marriott International, Inc. (5)
 Newell Brands (6)
 PwC US (6)
 Southwest Airlines Co. (5)
 Staples, Inc. (1)
 Starbucks Coffee Company (6)
 Starwood Hotels & Resorts Worldwide, Inc. (8)
 Toyota North America (14)

Toys“R”Us, Inc. (9)
 Whirlpool Corporation (2)
 Yum! Brands, Inc. (5)

CONSUMER STAPLES (n=23)

Altria Group, Inc. (13)
 Campbell Soup Company (5)
 Cargill (11)
 The Clorox Company (4)
 The Coca-Cola Company† (14)
 Colgate-Palmolive Company (10)
 Constellation Brands, Inc. (1)
 CVS Health† (12)
 The Estée Lauder Companies Inc. (3)
 FEMSA (3)
 General Mills, Inc. (10)
 The Hershey Company (12)
 Kellogg Company (4)
 Kimberly-Clark Corporation (10)
 The Kroger Co.† (4)
 Land O'Lakes, Inc. (2)
 Newman's Own (4)
 PepsiCo† (11)
 Philip Morris International† (7)
 The Procter & Gamble Company† (7)
 S.C. Johnson & Son, Inc. (4)
 Target† (14)
 Wal-Mart Stores, Inc.† (12)

ENERGY (n=12)

Chevron Corporation† (15)
 CITGO Petroleum Corporation (6)
 ConocoPhillips† (10)
 Halliburton (10)
 Hess Corporation† (9)
 Marathon Oil Corporation (4)
 Marathon Petroleum Corporation† (2)
 Phillips 66† (3)
 QEP Resources (2)
 Spectra Energy (3)
 Suncor Energy (2)
 TransCanada Corporation (4)

FINANCIALS (n=64)

Allstate Corporation† (11)
 American Express† (11)
 American International Group, Inc.† (6)
 Ameriprise Financial, Inc. (5)

AXA US (8)
 Bank of America Corporation† (15)
 Barclays (6)
 BBVA (8)
 BNY Mellon (11)
 Capital One Financial Corporation (8)
 CBRE (2)
 The Charles Schwab Corporation (3)
 Citigroup Inc.† (13)
 Citizens Bank (10)
 Comerica Incorporated (1)
 CSAA Insurance Group, a AAA Insurer (3)
 Deutsche Bank (12)
 Equinix, Inc. (1)
 First Niagara Financial Group, Inc. (4)
 FIS (1)
 Genworth Financial, Inc. (10)
 The Goldman Sachs Group, Inc.† (13)
 The Guardian Life Insurance Company of America (7)
 The Hartford (9)
 HSBC Bank North America Holdings, Inc. (12)
 JPMorgan Chase & Co.† (15)
 KeyCorp (5)
 Legg Mason, Inc. (8)
 Lincoln Financial Group (5)
 Macquarie Group (5)
 Massachusetts Mutual Life Insurance Company † (8)
 Mastercard (11)
 MetLife, Inc.† (12)
 Morgan Stanley† (14)
 Mutual of Omaha Insurance Company (3)
 Nationwide Insurance† (5)
 Neuberger Berman (5)
 New York Life Insurance Company† (8)
 Northern Trust Corporation (4)
 Northwestern Mutual (6)
 ORIX USA Corporation (1)
 PayPal (1)
 The PNC Financial Services Group, Inc. (11)
 Popular, Inc. (7)
 Principal Financial Group (10)
 Prudential Financial, Inc.† (12)
 Royal Bank of Canada (6)
 Securian Financial Group (1)

RESPONDENT LISTING BY INDUSTRY CONTINUED

State Farm Mutual Automobile Insurance Company† (12)

T. Rowe Price Group, Inc. (5)

TCF Financial Corporation (2)

TIAA † (4)

The Travelers Companies, Inc. (10)

U.S. Bancorp (5)

UBS (9)

Unum Group (2)

USAA (2)

Vanguard (4)

Visa Inc. (3)

Voya Financial, Inc. (9)

Wells Fargo & Company† (14)

Welltower Inc. (2)

The Western Union Company (10)

Zurich Insurance Group (8)

HEALTH CARE (n=32)

Abbott (10)

Aetna Inc.† (14)

Agilent Technologies, Inc. (12)

Amgen Inc. (6)

Anthem, Inc.† (10)

AstraZeneca (1)

Baxter International Inc. (2)

BD (10)

Boston Scientific Corporation (5)

Bristol-Myers Squibb Company (15)

CIGNA† (7)

Danaher Corporation (2)

DaVita Healthcare Partners, Inc. (7)

Edwards Lifesciences Corp. (1)

Eli Lilly and Company (15)

Express Scripts, Inc.† (7)

Genentech (3)

GSK (14)

HCA Inc.† (11)

Humana Inc.† (7)

Johnson & Johnson† (13)

Kaiser Permanente (5)

McKesson Corporation† (12)

Medtronic Plc (7)

Merck & Co., Inc. Kenilworth, NJ, USA† (12)

Novo Nordisk Inc. (4)

Perrigo (1)

Pfizer Inc.† (13)

Quest Diagnostics Incorporated (7)

Regeneron Pharmaceuticals, Inc. (1)

Sabin Laboratory (3)

UnitedHealth Group† (10)

INDUSTRIALS (n=31)

BAE Systems, Inc. (4)

The Boeing Company† (9)

Caterpillar Inc.† (8)

CSX Transportation, Inc. (7)

Cummins Inc. (4)

Eaton Corporation (7)

Emerson Electric Co. (11)

FedEx Corporation† (8)

Fluor Corporation (4)

General Electric Company† (14)

Honeywell International Inc.† (5)

Illinois Tool Works Inc. (8)

Ingersoll-Rand Company Limited (2)

Itron (2)

John Deere† (6)

Lincoln Electric Holdings, Inc. (1)

Lockheed Martin Corporation† (9)

Mitsubishi Corporation (Americas) (12)

Northrop Grumman Corporation (9)

PACCAR Inc. (6)

Raytheon Company (6)

Rockwell Automation, Inc. (5)

Rockwell Collins, Inc. (6)

Siemens Corporation (3)

Southwire Company (3)

TE Connectivity (1)

Toshiba America, Inc. (4)

Union Pacific Corporation (6)

United Technologies Corporation† (13)

UPS† (5)

Xylem (5)

MATERIALS (n=17)

3M† (11)

Ashland Inc. (6)

Barrick Gold Corporation (1)

Bemis Company, Inc. (4)

The Dow Chemical Company (7)

Eastman Chemical Company (3)

FMC Corporation (7)

Gerdau (4)

International Paper Company (4)

Monsanto Company (4)

The Mosaic Company (7)

Owens Corning (5)

Praxair, Inc. (7)

Vale (5)

Votorantim S.A. (4)

Vulcan Materials Company (6)

WestRock Company (5)

TECHNOLOGY (n=28)

Applied Materials, Inc. (7)

Autodesk, Inc. (4)

BMC Software (12)

Booz Allen Hamilton Inc. (3)

Broadridge Financial Solutions, Inc. (2)

CA Technologies (9)

Cisco Systems† (15)

Corning Incorporated (5)

Dell USA L.P. (10)

EMC Corporation (6)

IHS Inc. (3)

Intel Corporation† (9)

Microsoft Corporation† (9)

Moody's Corporation (11)

Motorola Solutions, Inc. (3)

NCR Corporation (2)

Nielsen Holdings plc (2)

NVIDIA Corporation (4)

Pitney Bowes Inc. (9)

Qualcomm Incorporated (10)

S&P Global Inc. (formerly McGraw Hill Financial) (14)

Salesforce (11)

SAP AG (4)

Symantec Corporation (7)

Synopsys, Inc. (4)

Tata Consultancy Services (1)

Texas Instruments Incorporated (8)

Xerox Corporation (11)

UTILITIES (n=19)

Ameren Corporation (3)

American Electric Power Company, Inc. (6)

CenterPoint Energy, Inc. (3)

Consolidated Edison, Inc. (15)

Dominion Resources, Inc. (6)

DTE Energy Company (4)

Entergy Corporation (11)

Exelon Corporation (9)

FirstEnergy (7)

NRG Energy (3)

PG&E Corporation (11)

PPL Corporation (4)

Public Service Enterprise Group Incorporated (8)

Sempra Energy (10)

Southern California Edison (11)

Southern Company (5)

TECO Energy, Inc. (7)

Vectren Corporation (2)

Xcel Energy Inc. (5)