

AGENDA

> BACKGROUD NARRATIVE

> SYSTEMS CONTEXT

> METRICS AND ACCONTABILITY

> LESSONS LEARNED



THAT WASTHEN....



NOW....SODEXO THOUGHT LEADER IN D&I

SODEXO IS A WORLD LEADER IN DIVERSITY AND INCLUSION AND AMPLIFIES OUR BRAND



IT POWERS OUR PEOPLE AND CULTURE



IT IS A DRIVER FOR BUSINESS GROWTH

OVER 15 YEARS OF BEST IN CLASS D&I PROGRAMMING

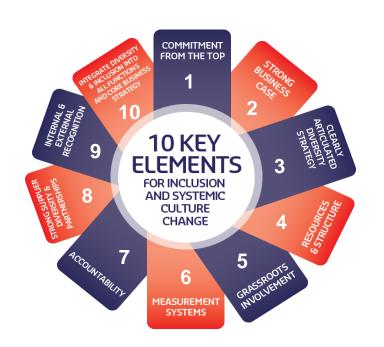
Recognition including
Catalyst and
DiversityInc Hall of
Fame; 23% of external
media related to D&I

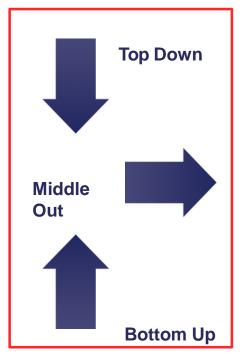
DIVERSITY &
INCLUSION IS A KEY
DRIVER OF
ENGAGEMENT

One of the top drivers of engagement for 6 consecutive years GENDER BALANCED
MANAGEMENT TEAMS
AT SODEXO
CONSISTENTLY
PRODUCE HIGHER
SALES AND
PROFITABILITY

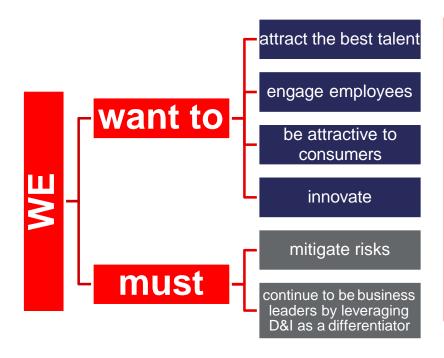
Over \$1B business touched in 2017 providing access; sales support, benchmarking and services

TEN KEY ELEMENTS FOR CULTURE CHANGE AT BEHAVIORAL AND STRUCTURAL LEVEL





DEI BUSINESS CASE



DIVERSITY IS A FACT; **INCLUSION IS OUR** CHOICE: **WE ACT FOR** THE **GROWTH & WELL-BEING OF OUR PEOPLE**

SODEXO GENDER BALANCE STUDY – OUTCOME OVER 5 YEARS

- Internal Study to better understand the correlation between Gender Balance and Performance
- Latest study released in March 2018 which includes expanded outcome over 5 years
- This second edition of the study was first launched in 2015
- Optimal gender balance at Sodexo is between 40% and 60%.









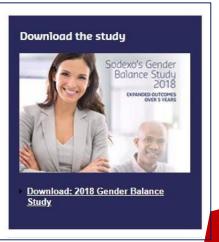
Sodexo's Gender Balance Study 2018: Expanded Outcomes Over 5 Years

The goal of Sodexo's Gender Balance Study was to expand previous research on the business case for women in leadership to the business case for parity in representation of men and women in management positions ("gender balance"). The study therefore aimed to test the performance implications of a gender-inclusive work culture, as opposed to a culture in which one gender dominates over the other.

Furthermore, Sodexo's study took a broader approach by examining women across all levels of management—not just upper-level leadership positions. This wider lens was designed to shed light on the 'piopleine' that will ultimately affect gender balance at the top tier of leadership.

Data was collected and analyzed from over 50,000 managers from 70 entities worldwide. Management teams from a diverser range of functions, ranging from top leadership to site management, were all included.

In an effort to build upon previous studies by Catalyst, McKinsey and other agencies that have largely focused on financial performance indicators, both financial and non-financial business indicators were examined as outcomes of gender balance in management. Sodexo's previous research suggests that the optimal outcomes are evidenced when management teams have a gender ratio of 40% – 60% women, and this ratio was used in the current study to define gender-balanced management.



SODEXO GENDER BALANCE STUDY

WHAT ARE THE KEY FINDINGS?

Entities with gender-balanced management scored higher on 5 key performance indicators

- ✓ Gender Balance is a significant driver of Performance
- ✓ Entities with gender balanced management outperform those outside 40-60% balance range





DIVERSITY EMBEDDED IN PERFORMANCE MANAGEMENT



DRIVING ACCOUNTABILITY - SODEXO DIVERSITY INDEX (SDI) COMPONENTS

QUANTITATIVE: OUTCOME



QUALITATIVE: PROCESS



SDI

- a) Hiring External placements vs availability
- b) Promotions internal placements vs availability
- c) Retention women/minority rates vs males/non-minority
- d) All availabilities developed by an external vendor

Inclusive behaviors

- Leadership: sponsor/mentor; community engagement
- Awareness & skills: Trainings
 - Recruiting and retention: Monitoring of women/minority high potentials
 a) Promotions
 - a) Promotionsb) Retention

 a) The SDI summarizes the weighted quantitative and qualitative results into

one overall score.

 b) The index formula weighting is calibrated every year to ensure we are focusing our attention on the needs of the organization.

DIVERSITY SCORECARD

LINK TO 10% BONUS PAY OUT

Rohini Anand, LLC

Decoupled from financial performance of the company

SDI AS A MANAGEMENT TOOL

Strategic management tool that is used to measure Sodexo's progress in advancing a diverse and inclusive organization.

As a management tool, the scorecard allows Sodexo to:

- Direct attention to key focus areas for diversity
- Focus on targeted outcomes while tracking the underlying processes that drive those outcomes
- Measure workforce diversity against internal and external labor force availabilities
- Measure diversity progress monthly with quarterly and yearly trending
- Calibrated each year as priorities evolve and to ensure measures are relevant and impactful

Development

- Industry Best Practices
- Divisional input to ensure buy in across all Business Units

Application

- Based on point scoring
- ➤ Monitored on a monthly basis by senior leadership
- > Enterprise and business unit specific scorecards are developed
- > Recruitment and retention are measured in two tiers
 - Senior Leaders
 - > Entry and Middle Management



QUALATATIVE METRICS

- ☐ Cornerstone of the Sodexo Diversity Index: Worth 40% of the total score.
- ☐ Contains inclusive behaviors to enable an inclusive culture critical to meet the numeric outcomes.
- Not all managers make placement decisions measured in the quantitative section
- Qualitative measures provide connectivity between diversity initiatives and quantitative outcomes
- ☐ Re-calibrated each year depending on focus area
- ☐ Other elements that can be included: Supplier diversity; revenue from targeted marketing; lawsuits; engagement; development initiatives....

Metric Effectiveness



Metric Effectiveness

Initial Set up

- WHAT metrics to include
- Qualitative/Process and Quantitive outcome
- Selection of appropriate demographic categories
- Careful selection of inclusive behaviour process metrics
- Determine approach : Specific target or Movevement?
- Holistic approach to connecting metrics to other processes
- Include DEI initiatives. community & customer impact
- Select metrics which support overall business strategy &

HOW to make them meaningful

- Function & Level
- Parsing Demographics
- Simplicity
- Balance long & short term
- Aspirational but achievable
- Within their Spain of Control

Ongoing Strategiic Considerations

- Align with evolving business needs
- Input and feedback from stakeholders
- Communication
- Execution
- Culturally relevant

WHAT metrics to include

WHY evaluate the metrics

- Regular analysis of the data and recalibration
- Evaluate DEI initiatives to ensure meeting objectives
- Evaluation must be connected o overall business strategy & objectives

SODEXO BUSINESS & EMPLOYEE IMPACT | 2018

FY2013 – FY2018, FEMALE MANAGER REPRESENTATION INCREASED 6% AND SENIOR LEADERS INCREASED 17% \$1B

IN BUSINESS TOUCHED

7144

DIVERSITY ENGAGEMENT ACTIVITIES COMPLETED BY MANAGERS

9000+

DIVERSITY LEARNING LABS ATTENDEES

9 US EBRGs

3512 MEMBERS

5339 MEMBERSHIPS

39 REGIONAL CHAPTERS

9300+

U.S. EMPLOYEES ATTENDED 87 EBRG HOSTED EVENTS

FY2013 – FY2018, POC MANAGER REPRESENTATION INCREASED 43% AND SENIOR LEADERS INCREASED 20%

One of the first companies to be named to DiversityInc's inaugural

Top 50 Hall of Fame;

their 11th year being recognized by the company

91+

CLIENT ENGAGEMENTS

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