

Research | Advisory Services | Convenings

Preparing the Capital Markets for the Purpose-Driven Economy

Known as the Purpose Generation,¹ Millennials already represent 50% of the U.S. workforce² and are emerging as the next generation of managers, executives, and institutional and retail investors. They believe **business has a responsibility to be transparent about its values, make a positive contribution to society and align financial performance with its principles and corporate purpose** – the key elements of the developing purpose-driven economy.

In partnership with corporate executives, the CEO Investor Forum provides the tools and platform to enhance and communicate their sustainable long-term strategies to investors and other key stakeholders including employees, customers, suppliers, and communities. **Through a proprietary content framework, advisory services, and events, the Forum empowers CEOs to proactively**:

Set the Context

Establish the agenda to build trust and confidence in your company's mission.

Own the Narrative

Reorient the expectations of investors and stakeholders for the next 3-5 years.

3 Lead for the Future

Create a path to achieve a sustainable and fair valuation on a company's long-term prospects.

Proven Market-Tested Solution

35 CEOs

1

presented Sustainable Long-Term Plans

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aggregate market cap of presenting companies

"We recognize that for many companies, providing **forward-looking information**, particularly detailed information regarding future operating conditions and resource needs, may present difficulties, including because any shift to a forward-looking health and welfare strategy is at most in its incipient stage. As time passes, and our strategies come into greater focus, making and refining theses estimates should become less difficult."

- SEC Chairman Jay Clayton, April 8, 2020³



"It is through the groundbreaking efforts of the **CEO Investor Forum** that companies and investors can change the impact businesses have on the world."

- **Bill McNabb**, CEO Investor Forum Co-Chair & Former Chairman & CEO, Vanguard



The CEO Investor Forum in Action

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The **Sustainable Long-Term Plan** changes the conversation companies have with investors from short-term earnings expectations to sustainable long-term value creation. In partnership with KKS Advisors, Professor George Serafeim, and institutional investors, the Forum's proprietary Sustainable Long-Term Plan Framework empowers CEOs to articulate their long-term strategy across **9 themes and 22 forward-looking, decision-relevant disclosures**:

