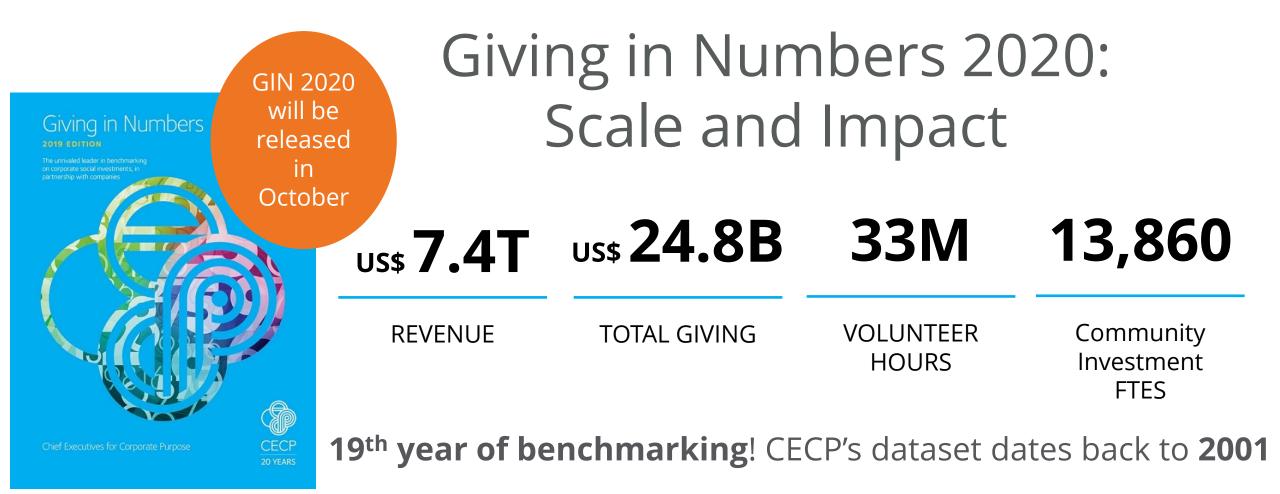
Total Cash Giving Benchmarking, New York City and Utilities companies

CECP, Company Services insights@cecp.co August 2020



Data Source: Giving in Numbers 2020



http://cecp.co/gin

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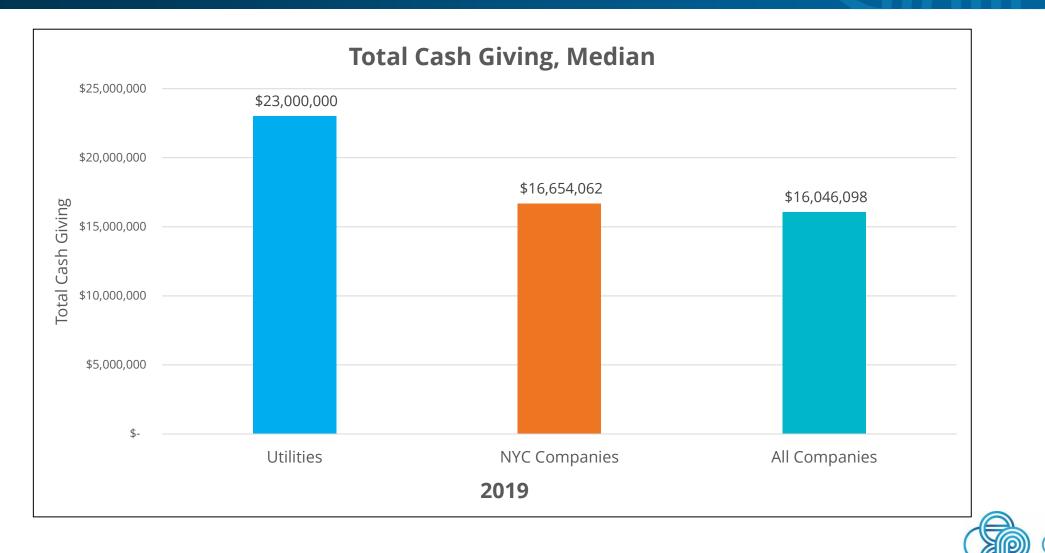
Benchmarking

The term cash in the slides refers to the total community investments (giving) minus non-cash



3

Custom Analysis: Comparing Cash



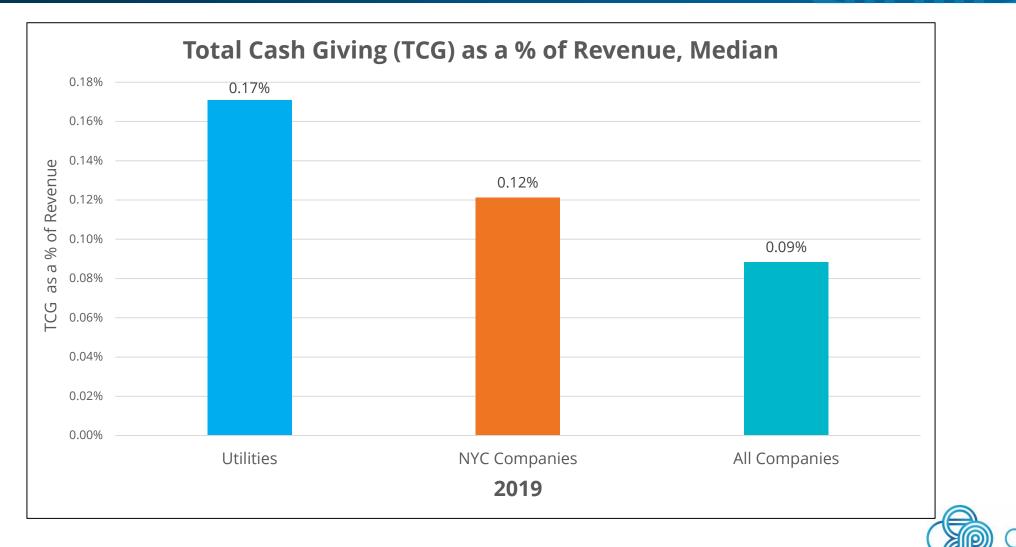
Source: CECP 2019 company-reported dataset. Utilities N=15, New York City N=32, All companies N=223 Definitions available in the CECP Valuation Guide.

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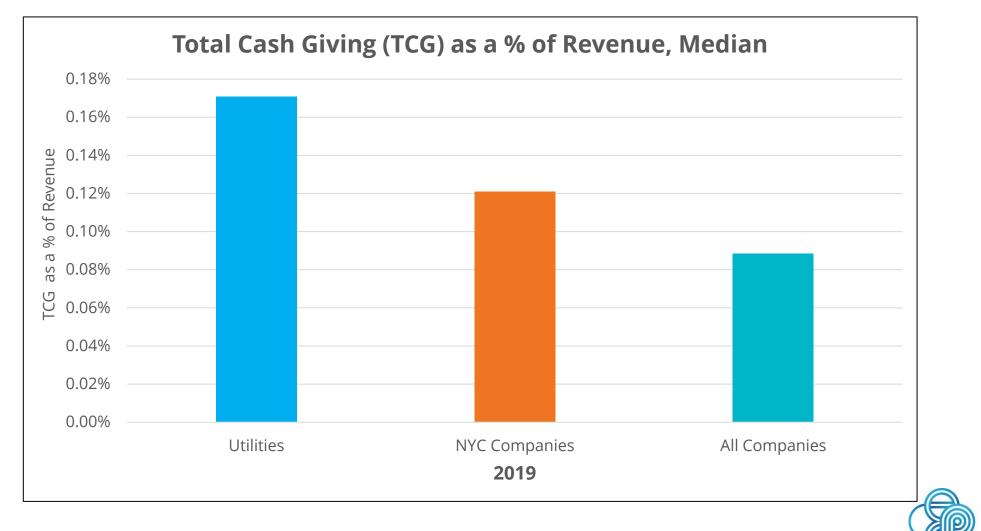
4

Custom Analysis: Comparing Cash Benchmarked by Revenue



Source: CECP 2019 company-reported dataset. Utilities N=15, New York City N=32, All companies N=223

Custom Analysis: Comparing Cash Benchmarked by Pre-tax Profit



Source: CECP 2019 company-reported dataset. Utilities N=15, New York City N=32, All companies N=223

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6

Custom Analysis: Quartile Breakdown

Metric	Utilities	cor	NYC npanies	All	companies
Cash giving, 25% percentile	\$ 12,739,861	\$	5,741,547	\$	6,000,000
Cash giving, 50% percentile	\$ 23,000,000	\$	16,654,062	\$	16,046,098
Cash giving, 75% percentile	\$ 34,665,662	\$	42,724,443	\$	45,656,998
Cash Giving as % of Revenue, 25% percentile	0.14%		0.07%		0.05%
Cash Giving as % of Revenue, 50% percentile	0.17%		0.12%		0.09%
Cash Giving as % of Revenue, 75% percentile	0.21%		0.26%		0.16%
Cash Giving as % of Pre-tax Profit, 25% percentile	0.87%		0.31%		0.52%
Cash Giving as % of Pre-tax Profit, 50% percentile	1.29%		0.67%		0.91%
Cash Giving as % of Pre-tax Profit, 75% percentile	1.77%		0.90%		1.76%



Source: CECP 2019 company-reported dataset. Utilities N=15, New York City N=32, All companies N=223

7

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Additional Resources

>Past Issues of Giving in Numbers: https://cecp.co/home/resources/giving-in-numbers/

>CECP'S Insights Blog – trends, data, view from inside the corporate world: <u>https://cecp.co/home/resources/cecp-insights-blog/</u>

>CECP's Investing in Society: overview on how leading companies are investing in communities to find solutions to entrenched social issues <u>https://cecp.co/iis/</u>



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